



## **NATURE OF BUSINESS**

A strategic provider of IT enterprise professional services for mission critical software applications development projects. TEC-LINK business clients include both government and private sector Fortune 100 and 500 companies nationwide. With over 20 years of experience in the IT applications development industry, our staff and professional resources are positioned to offer Clients emerging technologies integration and implementation. Building trustworthy relationships with our employees through effective communications and delivering first-class professionals to clients, is our key to providing valued-added IT services!

## **BACKGROUND**

In 2003, Derek Holmes, Sr founded Tec-Link to provide business and technology managers with professional services that deliver qualified and experienced resources for technology projects planning. The primary goal was to offer cost effective high-tech professional solutions gained from past software development projects over the years. Tec-Link maintains an in-depth database of skilled professionals in today's emerging technologies. Building trustworthy relationships by delivering first-class professionals is our key to providing valued-added I.T. services. Tec-Link is a privately held Florida-based company headquartered in Tampa, Florida.

### **Datawarehousing & Business Intelligence**

Datawarehousing and Business Intelligence Professional Services provide skilled resources for various areas of database and custom reporting applications development. Customers may utilize professional services at a cost recovery rate to add value to other related automated business process areas.

#### **Features and Benefits**

- Experienced professionals providing leadership in proven methodologies, state-of-the art technologies, and industry-leading best practices for datawarehousing and business intelligence reporting
- Cost-effective resources for adding value and bleeding-edge technologies to existing internal project teams
- Joint Application Design methodologies for designing custom solutions that address client's technical and business requirements and issues.
- Hands-on experienced Service Oriented Architects, Enterprise Applications Engineers, Logical/Physical Data Architects, and Business Modeling Professionals

### **Packaged Software Integration**

Packaged Software Integration services offer value-added functional and technical consulting for the customization of HR, Payroll, and Financials software solutions. This service is particularly well suited for large clients who wish to automate and consolidate critical business operational activities.

#### **Features and Benefits**

- Human Resources, Payroll, and Financial modules customization
- Customers realize significant savings on implementation



- Maintenance, tuning, and re-designing/developing existing custom ERP applications
- Highly experienced and trained ERP technical specialists
- Support and service delivery best practices and processes are followed to promote excellent client satisfaction
- Extensive availability and performance reporting available for review by customers
- Providing user support for integrated testing phase. This involves “re-discovering” technical and functional requirements when specification documentation is lacking or non-existent

## **Mainframe**

Mainframe Professional Services offer supplemental qualified and experienced COBOL & ASSEMBLER I.T. professionals. As needed, customers can also add business analysis support services. Our experience in mainframe applications with the **Department of Health & Human Services CMS Medicare Claims Processing** operations has become a key industry focus area at Tec-Link.

## **Benefits and Features**

- Customized add-on services and solutions to meet mainframe applications maintenance and development needs to add value
- Highly skilled mainframe professionals available to perform needed mainframe consulting and technical services
- Augments your own technical support staff efficiently and cost-effectively

## **QUALITY STANDARDS**

TEC-LINK utilizes engineering processes that are industry-recognized proven methodologies, systematic approaches, having quality interwoven throughout the SDLC activities. We emphasize quality standards on software package selection practices, software engineering, and on specific tools and techniques such as configuration management, testing, and reviews. With more input from each project, we continuously improve our processes and practices. Our processes and methodologies are constantly improved for capability maturity.

## **Our strength is our people**

At TEC-LINK, we have experienced consultants in software integrations emerging technologies. Our pool of expertise is constantly upgraded to keep up with the latest in this ever-changing industry. We have a very intensive resource screening process:

1. Past Project Experience
2. Professional Reference Check
3. Background Check
4. Drug Screening
5. E-Verify
6. Technical screening



## **BUILDING VALUE-ADDED CUSTOMER RELATIONSHIPS**

TEC-LINK focuses on creating customer relationships that lead to marketplace competitive advantages. We strive to maintain and improve our service quality in the following areas:

- Analysis of customer's goals, needs and processes
- Clearly defined concepts for introduction and project organization
- Intensive collaboration with principals and partners for end-to-end system integration
- Methods and standards for defining, planning and managing projects
- Continual upgrading of technical and personal skills and qualification of consultants

Finally, we believe that this opportunity enables us to develop a strong working partnership that can benefit both organizations significantly. This opportunity is aligned with our strengths in recruiting and retaining skilled professionals. TEC-LINK is prepared to bring our full resources to bear to make this engagement successful!